



Utility / FP

# VENGEANT APPARATUS

702 W. Main St., Annville, PA | 717-473-3843

Date: 2-1-23

Customer: Bellegrove Fire Company

Proposal Number: 119412

List Price: \$340,189.00

Costars Pricing \$323,179.55 Costars #012-E23-312

**Bellegrove Discounted Price \$284,900.00**

Signature:

*Chris McFeaters*

Signature Date:

*5-14-24*

## Customer:

Please note that due to the frequent changes in the industry, this price is secure on the aftermarket equipment side for 60 days. However, the vehicle side can change by the day and we have seen vehicles canceled and/or price increases of \$10,000.00 or more. This normally only happens when we are between model years. Please be aware, this is a forever changing industry that we have no control over.

After approval, but before the job hits the production floor, the job could incur a price increase due to material and chassis pricing increases which are out of our control. We quote at today's pricing and do not add a mark-up to the price that could sacrifice the original approval. We are no longer able to determine what mark-up to add unlike in the past years with multiple price increases happening within a short time, so we just do not add anything. There is potential for price increases anywhere from 0-14% after approval is received. Once the job hits the production floor, it is safe to say there will be no price increases since all the materials and equipment would have been purchased and are in stock. Of course, unless a change order were to occur.

Payment Terms: 30% due within 30 Days of project start date. Chassis due at time of arrival. Balance due at delivery or within 2 weeks of completion, whichever comes first. If payment terms are not met an 8% finance charge will be added to the final invoice. This final invoice will be due at time of delivery prior to truck leaving premises.

This document will act as the Official Customer Sales Price for the apparatus spec'd in the written specifications provided.

## Cancellation/Re-stocking Terms:

Any vehicle canceled by the customer incurs a 15% cancellation fee of the total cost. Specialty jobs that can't easily be reused or be resold cannot be canceled, determined by Vengeant Apparatus. Re-stocking a product that was ordered and then changed by the customer has a 30% fee of the product itself.

Sincerely,

Vengeant Apparatus

A

Attack	MFG	Lead Time	Budget Number	Contact	Dealer	Notes:
	Marco	NA			Marco direct	Wont do a skid type unit, they would be \$50,000 + more for a pto pump setup
	US Fire	18 Months		JD	Direct	Not able build the unit to needed size
	Vengeant	22 Months	\$222,000.00	Clayton	Direct	Able to build to required spec, under PA Costars contract pricing.
						<b>Overview:</b>
						500 gallons
						Skid tank with diesel pump
						Hose reel mounted in the driver side compartment so the hose reel is not to high
						Suspended skid unit for under storage
						Roll up painted doors
						Custom built aluminum body
						F550 Super Single system

B

Attack

# VENGEANT APPARATUS

702 W. Main St., Annville, PA | 717-473-3843

Date: May 21, 2025

Customer: North Annville Fire Company, PA

Proposal Number: 161918 (REV 2)

MSRP: \$276,000.00

COSTARS Price: \$263,000.00

Customer Price: \$222,000.00

Signature: \_\_\_\_\_

Signature Date: \_\_\_\_\_

## Customer:

- Please note that due to the frequent changes in the industry, this price is secure on the aftermarket equipment side for 60 days. However, the vehicle side can change by the day and we have seen vehicles canceled and/or price increases of \$10,000.00 or more. This normally only happens when we are between model years. Please be aware, this is a forever changing industry that we have no control over.
- After approval, but before the job hits the production floor, the job could incur a price increase due to material and chassis pricing increases which are out of our control. We quote at today's pricing and do not add a mark-up to the price that could sacrifice the original approval. We are no longer able to determine what mark-up to add unlike in the past years with multiple price increases happening within a short time, so we just do not add anything. There is potential for price increases anywhere from 0-14% after approval is received. Once the job hits the production floor, it is safe to say there will be no price increases since all the materials and equipment would have been purchased and are in stock. Of course, unless a Change Order were to occur.

## Production Schedule:

- Estimated production timelines will NOT be provided until after the completion of a Pre-Construction meeting. Pre-Construction meetings will not be scheduled until the chassis for the project has arrived at Vengeance Apparatus. Upon completion of the Pre-Construction meeting, members of the Vengeance Apparatus team can provide an estimated timeline to the respective sales representative.
- At NO TIME will a delivery date be guaranteed, this is due to the ever changing vendor and supply chain lead times.

## Payment Terms:

- Chassis due at time of arrival. 30% due within thirty (30) days of project start date. Balance due at delivery or within two (2) weeks of completion, whichever comes first. If payment terms are not met, a 9% finance charge will be added to the final invoice. This final invoice will be due at time of delivery prior to truck leaving premises.

## Cancellation/Re-stocking Terms:

- Any vehicle canceled by the customer incurs a 15% cancellation fee of the total dealer net cost. Specialty jobs that can't easily be reused or be resold cannot be canceled, determined by Vengeance Apparatus. Re-stocking a product that was ordered and then changed by the customer has a 30% fee of the product itself.

This document will act as the Official Customer Sales Price for the apparatus spec'd in the written specifications provided.

Sincerely,  
**Vengeance Apparatus**

Document Revision: 14 Nov 2024

B

Apparatus Manufacture 2,000 gallon Pumper Tanker Rundown

MFG	Lead Time	Budget Number	Contact	Dealer	Notes:
Pierce	48 Months	\$1,250,000.00	Randy Ulrich	Glick	Plus graphics. Approx \$5,000.00
E-one	36 Months	\$1,150,000.00	Mike Jamison	Fireline	Plus travel fees and graphics. Approx \$18,000.00
Spartan	30 Months	\$1,300,000.00	Anthony A. Sirna	Campbell	Plus travel fees and graphics. Approx \$13,000.00
4 Guys	30 Months	\$1,100,000.00	Fred L. Meyers	4 Guys	No high travel fees, built in PA, cant meet length requirement
Sutphen	29 Months	\$1,350,000.00	John Lawver	Lawver	No high travel fees, built in PA, plus graphics
US Fire	12 Months	\$1,241,000.00	JD Ferrette	Direct sale	Lead time advantage and extruded built framework, no other cost
Sulphen	29 Months	1,250,000.00	John Lawver	Lawver	No high travel fees, built in PA, plus graphics
					<b>Overview:</b>
					8 man cab
					2,000 gallon Engine with no dump
					Length and height requirements
					Custom cab and chasis
					Ladders storage slid into the rear of the truck
					Suction tubes within a 6' height area for safety and ease of use out the rear
					1,500 GPM pump

C

# Engine

FT1203



**AGREEMENT** made this 17 day of May 2025 between **US Fire Pump Company, LLC** with address of PO Box 1810 Albany, LA 70711 (Hereafter known as USFP) and North Annville Fire Company with address of 1743 Blacks Bridge Road, Annville, PA 17003 (Hereafter known as *BUYER*) in accordance with the conditions written below and the specifications and addendum(s) attached which are made part of this Contract. This agreement does not become binding until it is agreed to and accepted in writing and is properly signed by an officer of USFP.

**TERMS OF PAYMENT** - The Buyer agrees to purchase: One-(1) US Fire Apparatus Custom Tanker on a 1871W Chassis, with 1,500 GPM Hale QMax-XS Pump and 2,000 Gallon Water Tank. Body shall be a heavy duty 3/16" extruded aluminum construction for the total sum of:

**PRICE FOR EACH APPARATUS:**

**\$1,241,000.00**

Price is exclusive of sales tax, tire fees, etc. and the buyer is responsible for all applicable taxes associated with the purchase.

Payment shall be made directly to **US Fire Pump Company, LLC** at the time of final inspection in Holden, LA prior to the apparatus departing the facility. Payment shall be made in United States Currency. No checks or any other form of payment shall be made to any sales representatives, dealers, agents, etc.,

IF THESE PAYMENT TERMS ARE NOT STRICTLY ADHERED TO, **US FIRE PUMP COMPANY, LLC**. SHALL ASSESS A DAILY INTEREST CHARGE BASED ON AN ANNUAL PERCENTAGE RATE OF 18% ON THE UNPAID BALANCE. IF MORE THAN ONE VEHICLE IS COVERED BY THIS CONTRACT AND THE VEHICLES ARE SHIPPED ON DIFFERENT DATES, THE TERMS STATED ABOVE SHALL APPLY TO EACH VEHICLE.

**DELIVERY** - Delivery shall be 14 Months after receipt of the Signed Approval Package. USFP shall not be held liable for damages for failure to make deliveries because of fire, flood, riots, strikes, chassis shortages or delays caused by its suppliers, any acts of God or any other circumstances beyond USFP's control.

**INSPECTION** - The **BUYER** shall inspect the apparatus immediately upon delivery and shall give written notice of any defects within Ten (10) days. The vehicle(s) shall be deemed accepted if the **BUYER** fails to give such notice. The **BUYER** expressly waives any rights the **BUYER** may have to revoke acceptance after the Ten (10) day period.

**WARRANTY** - Each vehicle manufactured by USFP shall be warranted according to the provisions contained in the USFP Warranty Certificate.

**ASSIGNMENT** - The rights and obligations of the **BUYER** under this Agreement shall not be assigned or transferred without the prior written consent of USFP.

Post Office Box 1810, Albany, LA 70711

Phone: 225-209-6551 • Email: info@usfirepump.com • www.usfirepump.com

C